

VIETNAM ENTERPRISE INVESTMENTS LIMITED

Release Date: 15 February 2019

INVESTMENT OBJECTIVE

The Fund seeks long-term capital appreciation via holdings in listed and pre-IPO companies. Investment criteria are attractive growth and value metrics, good corporate governance, and alignment with Vietnam's underlying growth drivers. The Fund may also hold equity-linked instruments and private equity. VEIL maintains a broad universe, which includes companies operating and/or listed outside of Vietnam, and it looks to outperform the VN Index on a rolling three-year basis.

MANAGEMENT COMPANY

The Fund is managed by Dragon Capital, which was established in 1994 and is the biggest foreign investor in the Vietnamese stock market. Portfolio manager is Vu Huu Dien who has worked for Dragon Capital for 17 years at various positions including research analyst and portfolio manager. Supporting the manager are two deputy managers, a research team of 10 analysts and an execution team of 2 traders.

STOCK SELECTION

Being a closed ended fund VEIL can invest in more illiquid strategies than open ended peers. This is restricted to a self imposed maximum of 15% NAV and is largely focused on the public offerings (IPO) and privatisations as well as secondary offerings/placements which have historically spent many months on the OTC market and UPCOM (Unlisted Public Companies Market) before full listing on the main board of Ho Chi Minh Stock Exchange or Hanoi Stock Exchange.

FUND INFORMATION

Legal Form	Cayman registered closed-end fund	NAV per Share	US\$6.44 or GBP4.90
Listed	London Stock Exchange (LSE)	Total Net Assets	US\$1,414.09m or GBP1,074.99m
Fund Manager	Dragon Capital Management HK (*)	Issued Shares	219,579,878
Inception Date	11 August 1995	ISIN	KYG9361H1092
Fund Currency	US Dollar (US\$)	Reuters Symbol	LP60078461
Valuation of the Fund	Daily	Bloomberg Symbol	VEIL LN
Administrator & Custodian	Standard Chartered Bank	Management Fee (Effective 1 August 2017)	(a) 2.00% per annum on the first US\$1,250,000,000 of the Net Asset Value; and (b) 1.75% per annum on the portion of the Net Asset Value in excess of US\$1,250,000,000 and less than or equal to US\$1,500,000,000; and (c) 1.50% per annum on the portion of the Net Asset Value above US\$1,500,000,000.
Auditor	KPMG Limited	Trading	Traded on the LSE
Use of Profits	Dividend reinvested	Clearing	CREST
Legal Entity Identifier (LEI)	213800SYT3T4AGEVW864	Settlement	CREST Participant ID: 393 (UK Equity) BIC Code: JEFFGB2X
Benchmark	VN Index / MSCI EM Index / VN 30 Index	Quotation	Daily in Financial Times/LSE direct feed VEIL LN

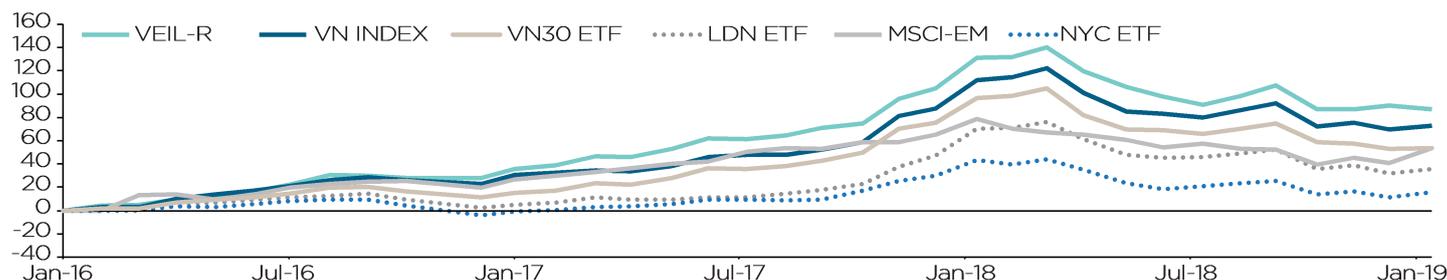
(*) Enterprise Investment Management Limited is the Investment Manager on record, but has delegated some of the investment management responsibilities to Dragon Capital Management (HK) Ltd. Information specific to UK investors in VEIL: Based on analysis undertaken on behalf of the fund by KPMG, they state that they consider that VEIL does not meet the definition of an "offshore fund" for the purposes of the Offshore Fund Regulations in the UK. On the basis of the this the Offshore Fund Regulations do not apply to VEIL and therefore the reporting fund status regime is not relevant to the fund or its UK investors. Please contact a member of the client group if you require the full report from KPMG.

FUND STATISTICS

Data/Ratio	VEIL	VNI	Data/Ratio	VEIL	VNI
Annualised return (%)	23.13	20.12	Sharpe Ratio	1.33	1.14
Minimum (%)	-9.92	-10.45	Treynor Ratio (%)	23.97	18.88
Maximum (%)	13.03	13.61	Jensen's Alpha	4.65	0.00
Stand Dev (%)	16.40	16.59	Information Ratio	0.47	-
Tracking Error (%)	6.46	-	Beta	0.91	1.00
Active Share Measure (%)	61.85	-	Premium/ Discount (%)	-9.98	-

All calculations based on 36 historic monthly time weighted returns of the portfolio. Data annualized.

FUND PERFORMANCE



Disclaimer

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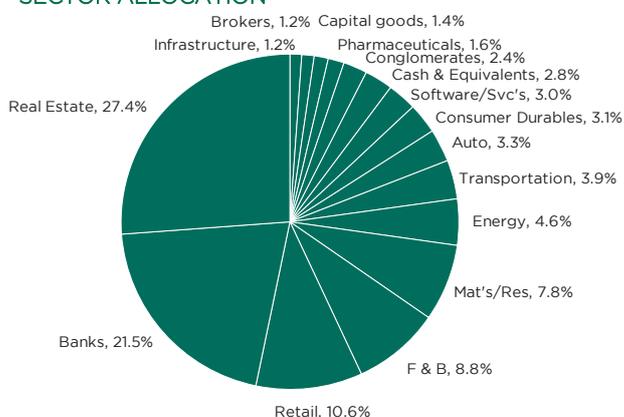
PERFORMANCE

All in US\$ - %	1 Month	3 Months	1 Year	3 Years	5 Years
VEIL	-1.83	-0.16	-19.30	86.67	91.10
VN Index TR	2.05	0.51	-18.27	73.47	73.69

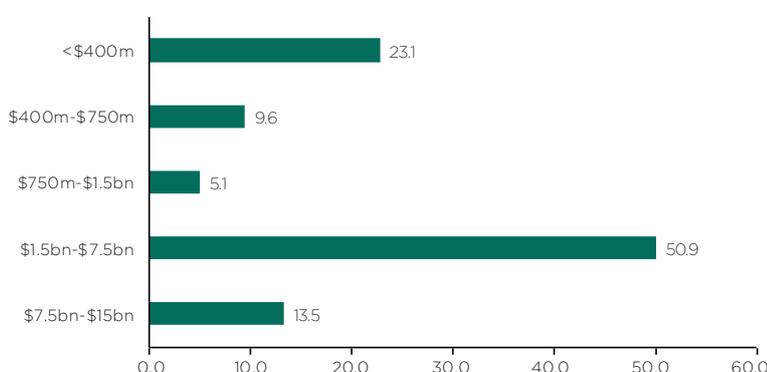
TOP 10 HOLDINGS

Name	Ticker	Sector	NAV (%)	Name	Ticker	Sector	NAV (%)
1 Mobile World	MWG	Retail	8.20	6 Military Bank	MBB	Banks	5.28
2 ACB	ACB	Banks	7.15	7 Hoa Phat	HPG	Materials/Resources	3.95
3 Khang Dien House	KDH	Real Estate	6.42	8 VEAM	VEA	Auto	3.28
4 Vinhomes	VHM	Real Estate	5.60	9 Vinamilk	VNM	F&B	3.26
5 Sabeco	SAB	F&B	5.51	10 Dat Xanh	DXG	Real Estate	3.25

SECTOR ALLOCATION



MARKET CAP DISTRIBUTION



PERFORMANCE ATTRIBUTION

2019 got off to a rough start for VEIL, with the Fund falling 1.8% in Jan while its benchmark VN Index gained 2.0%. Five of the Fund's top 10 holdings were in negative territory despite the market's rise, with Sabeco (SAB, -12.9%), and Hoa Phat Group (HPG, -10.5%) being the most notable decliners. The biggest detractors from relative performance, however, were two positions that VEIL has been underweighting for a long time, namely Vingroup (VIC), which rose 9.0%, and Vinamilk (VNM), which gained 12.5%. On the upside, both VEAM (VEA, +25.6%) and Military Bank (MBB, 12.6%) delivered double-digit gains for the Fund.

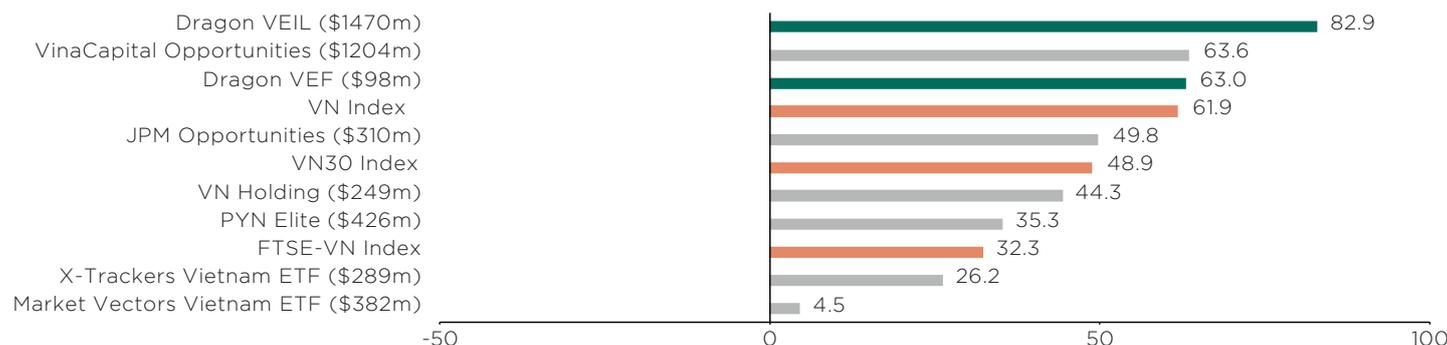
DRAWDOWNS

Over the past 5 years, there has been only one drawdown of over 10%, in November 2012 and a drawdown of 10% in September 2015. In one of the worst months for equities in the past 2 and a half years, January 2016, there was a drawdown of 9%.

BORROWING

VEIL's board has approved borrowing of up to 10% of NAV or US\$100m, whichever is the lower. As at this date, VEIL has a facility of US\$60m which has been fully drawn down. The purpose of borrowing is to facilitate the cash management of VEIL.

PEER PERFORMANCE (31 December 2015 - 31 December 2018)



Source: Bloomberg

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